



## Company Overview

### Key Facts

- Established:** 1996
- Headquarters:** Herndon, VA
- Markets Served:** 85 U.S. markets and 50 countries worldwide
- Number of Employees:** 3,200
- Annual Revenue:** \$1.5 billion

### Awards

- Highest ranked competitive service provider by Gartner, Critical Capabilities for U.S. Telecom Services, December 2011
- 2011 North America Competitive Strategy Leadership Award for VoIP and SIP Trunking, Frost & Sullivan
- U.S. Business Ethernet Services Leaderboard by Vertical Systems, Mid 2012
- 2011 Growth Leadership Award for Dedicated Internet Access Service, Frost & Sullivan

### Customers

- 3 of the top 5 social networks
- 12 of the top 20 U.S. banks
- 3 of the top 5 largest U.S. retail companies.
- 15 of the world's 20 largest telecom companies
- The top 5 U.S. wireless providers
- 8 of the top 10 U.S. cable companies

**XO Communications** is more than a communications company. We're a way to connect, and we're a way to move forward. We can help unify your enterprise with customers and partners, and we can accelerate your business to speeds you've never imagined.

### Why Customers Choose XO

We are a trusted partner for many of the most recognized brands. More than 50 percent of Fortune 500 companies as well as many of the world's largest telecommunications, cable and mobile wireless providers turn to us when supporting the most demanding communications and networking requirements.

These customers turn to us because they appreciate the superior customer experience and higher level of support we offer. At XO, our mission is pretty simple: Deliver the greatest level of customer service available in the telecom industry. For us, service isn't just a department, it's a commitment. A commitment to be there when we're needed most. A commitment to take action. A commitment to problem solve. A commitment to honesty.

### Who We Are

As one of the nation's largest communications companies focused exclusively on businesses and service providers, we are committed to providing the solutions you want and the support you need, using our comprehensive network coverage, IP solutions expertise, and commitment to providing the very best customer experience.

### What We Do

Our comprehensive portfolio of communications, network and hosted IT services can help increase the agility of your company, improve business performance, reduce operational costs, and simplify the management of your network. From our industry-leading VoIP and SIP trunking services to intelligent wide area network and security services, we can help you solve the key challenges your business faces today and tomorrow.



2012 Top North American Business VoIP Provider



Best New Telecom Service: 100 Gbps Services



XO Hosted Security



XO Hosted PBX



XO Hosted PBX

## Our Solutions



### Internet connectivity & intelligent networks

Dedicated Internet Access, Ethernet, MPLS IP-VPN, VPLS, Private Line, Wavelength



### Voice, collaboration & communications

VoIP, SIP Trunking, Hosted PBX, Contact Center/IVR, Web & Audio Conferencing



### Cloud computing, hosting & IT services

Data Center Colocation, Virtual Machines, Managed Server, Web Hosting, Hosted Exchange



### Faster application & network performance

Applications Performance Management, Content Delivery Networks



### Network security & data protection

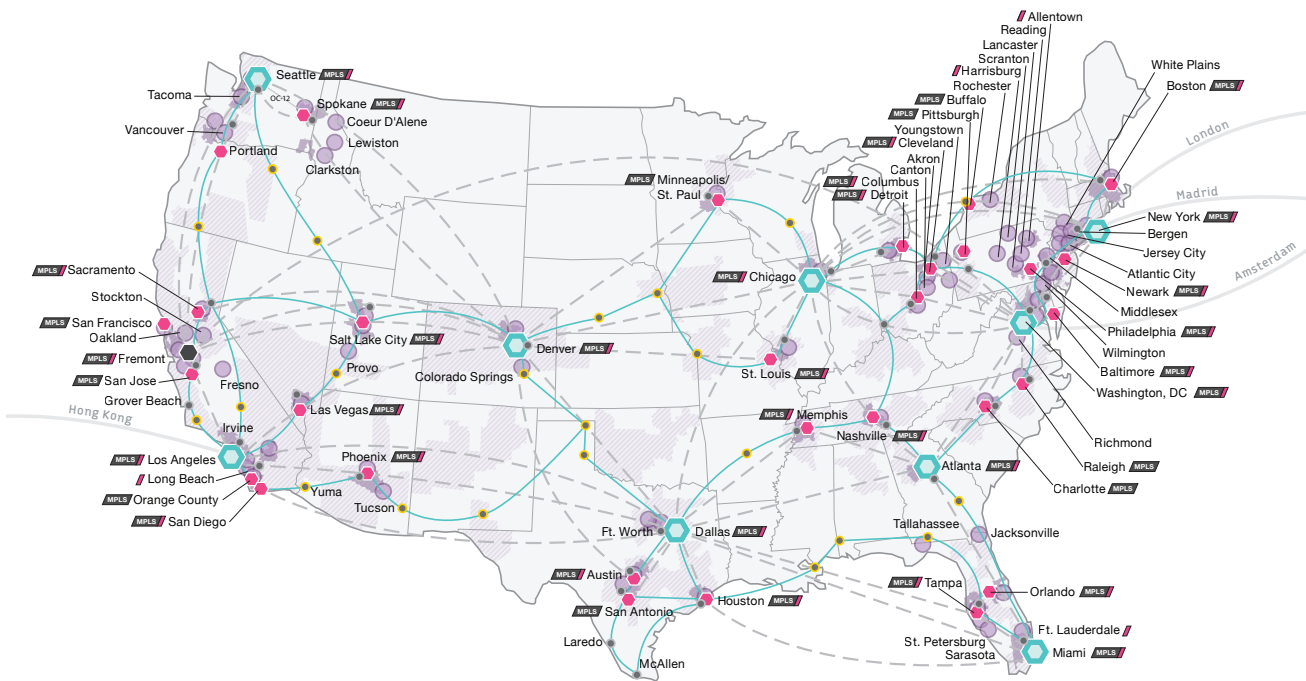
Premise-Based Network Security, Hosted Security, Data Backup



### Wholesale IP, data & network services

IP Transit, Private Line, Wavelength, Wholesale MPLS, Colocation

## The XO Network



#### LEGEND

Core IP Node	Media Gateway	MPLS IP-VPN PoP	Local Voice Footprint
Metro IP Node	Long Haul Termination (All Bandwidths)	Nx10 Gigabit Ethernet	Broadband Wireless Spectrum
Core IP Node w/ Peering	Long Haul Termination (OC-48 & Above Only)	Inter-City Long Haul Network	XO Market

## Network Reach

- 19,000-route mile nationwide inter-city network
- One million metro fiber miles
- More than 3,300 on-net buildings
- 1,000 central office colocations
- Tier 1 IP network with more than 100 private and public peering relationships
- 85 U.S. metropolitan markets
- Global reach to more than 50 countries

Give us a call today at [888-770-5333](tel:888-770-5333)